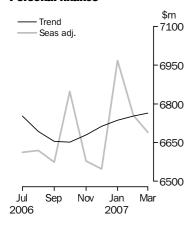


### LENDING FINANCE

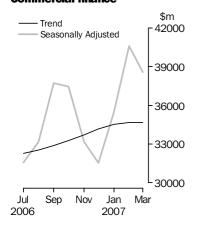
AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) TUES 15 MAY 2007

#### **Personal finance**



#### **Commercial finance**



### INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Philip Beresford on Canberra (02) 6252 6052.

### KEY FIGURES

	Feb 2007	Mar 2007	Feb 2007 to Mar 2007
	\$m	\$m	% change
TREND ESTIMATES			
Housing finance for owner occupation	14 263	14 399	1.0
Personal finance	6 753	6 764	0.2
Commercial finance	34 671	34 667	_
Lease finance	537	544	1.5
SEASONALLY ADJUSTED ESTIMATES			
Housing finance for owner occupation	14 276	14 523	1.7
Personal finance	6 755	6 690	-1.0
Commercial finance	40 588	38 572	-5.0
Lease finance	563	566	0.5

nil or rounded to zero (including null cells)

### KEY POINTS

### MARCH 2007 COMPARED WITH FEBRUARY 2007:

### HOUSING FINANCE FOR OWNER OCCUPATION

■ The total value of owner occupied housing commitments excluding alterations and additions increased by 1.7% (seasonally adjusted), while the trend series rose 1.0%.

#### PERSONAL FINANCE

- The seasonally adjusted series for the value of total personal finance commitments fell by 1.0%. This decrease was due to a fall in revolving credit commitments (down 2.3%) more than offsetting an increase in fixed lending commitments (up 0.7%).
- The trend series for the value of total personal finance rose 0.2% due to a rise in both fixed lending commitments (up 0.2%) and revolving credit commitments (up 0.1%).

### COMMERCIAL FINANCE

- The seasonally adjusted series for the value of total commercial finance commitments fell by 5.0%. This decrease was due to a fall in fixed lending commitments (down 22.7%) more than offsetting an increase in revolving credit commitments (up 21.2%).
- The trend series for the value of total commercial finance commitments remained virtually unchanged. A rise in revolving credit commitments (up 2.2%) offset a decrease in fixed lending commitments (down 1.2%).

### LEASE FINANCE

Lease finance commitments (seasonally adjusted) increased by 0.5%. The lease finance trend series rose by 1.5%.

### NOTES

FORTHCOMING ISSUES ISSUE RELEASE DATE

April 2007 12 June 2007 May 2007 11 July 2007 June 2007 10 August 2007 July 2007 11 September 2007 August 2007 15 October 2007 September 2007 12 November 2007

REVISIONS Minor revisions were made to January and February 2007 to incorporate the latest

available administrative and survey data.

CHANGES IN

FORTHCOMING ISSUES

As advised in the previous issue, the format of the datacube table 13 for this publication will be changed to align with the current standard for excel spreadsheets (i.e. in .xls format). The new format is available as table 13a with both tables 13 and 13a released with this issue of 5671.0. Table 13 will be withdrawn from the April 2007 issue. Table 13a will then be renumbered to Table 13.

ABBREVIATIONS \$m million dollars

ABS Australian Bureau of Statistics

n.e.c. not elsewhere classified RBA Reserve Bank of Australia

Brian Pink

Australian Statistician

### CONTENTS

	Time	Series Spreadsheets
ANALYSIS	Sumr	nary of findings
TABLES		
	1	Finance commitments, summary
	2	Housing and personal finance commitments, by lender, original
	3	Commercial and lease finance commitments, by lender, original 8
	4	Personal finance commitments, by purpose (fixed loans), original 9
	5	Personal finance commitments, revolving credit stocks and flows,
		original
	6	Commercial finance commitments, by purpose (fixed loans), original 11
	7	Lease and commercial finance commitments, stocks and flows, original 11
	8	Finance commitments for housing (owner occupation and
		commercial)
	9	Finance commitments for motor vehicles, original
	10	Lease finance commitments for motor vehicles, original
	11	Commercial and lease finance commitments for plant and equipment,
		original
	12	Lease finance commitments for plant and equipment, original 16
OTHER INFORMATION		
	Expla	natory Notes
	Gloss	ary 20

### TIME SERIES DATA

TIME SERIES
SPREADSHEETS

Data available free on the ABS web site <a href="http://www.abs.gov.au">http://www.abs.gov.au</a> include:

- longer time series of tables in this publication, and
- the following tables:
  - C1a. Commercial finance commitments (original, seasonally adjusted, trend)
  - C1b. Commercial finance commitments, fixed loans and revolving credit
  - C1c. Commercial finance commitments, fixed loans and revolving credit by lender
  - C1d. Commercial finance commitments, fixed loans by industry
  - C1e. Commercial finance commitments, revolving credit by industry
  - C2 to C9. Commercial finance commitments, fixed loans and revolving credit by state and territory
  - L1a. Lease finance commitments, summary (original, seasonally adjusted, trend)
  - L1b. Lease finance commitments by purpose
  - L1c. Lease finance commitments by purpose and lender
  - L1d. Lease finance commitments by industry
  - L2 to L9. Lease finance commitments by purpose and state and territory
  - OL1b. Operating lease finance commitments by purpose
  - OL1c. Operating lease finance commitments by lender
  - OL1d. Operating lease finance commitments by industry
  - OL2 to OL9. Operating lease finance commitments by purpose and state and territory
  - P1a. Personal finance commitments, summary (original, seasonally adjusted, trend)
  - P1b. Personal finance commitments, fixed loans and revolving credit
  - P1c. Personal finance commitments, fixed loans and revolving credit by lender
  - P2 to P9. Personal finance commitments, fixed loans and revolving credit by state and territory
  - 13. Lending Finance Seasonal Factors and Forward Factors for 12 months, By Purpose and Lender: Australia (from January 1985)
  - 13a. Lending Finance Seasonal Factors and Forward Factors for 12 months, By Purpose and Lender: Australia (from January 1985) (new .xls format)

### SUMMARY OF FINDINGS

HOUSING FINANCE FOR OWNER OCCUPATION

The total value of owner occupied housing commitments excluding alterations and additions increased by 1.7% (seasonally adjusted), while the trend series rose 1.0%.

For further information, please refer to Housing Finance, Australia (cat. no. 5609.0).

PERSONAL FINANCE

In seasonally adjusted terms, the value of total personal finance commitments fell by 1.0% in March 2007 compared with February 2007. This decrease was due to a fall in revolving credit commitments (down 2.3%) while fixed lending commitments rose (up 0.7%).

In trend terms, the value of total personal finance rose 0.2% in March 2007. The trend series for fixed lending commitments rose 0.2% and revolving credit commitments increased 0.1%.

In original terms, fixed lending commitments increased by \$444m (up 15.7%) in March 2007 compared with February 2007.

All components in the original series contributed to this increase, with:

- Other, up \$141m (18.2%),
- Refinancing, up \$110m (20.5%) and
- Debt consolidation, up \$61m (20.4%)

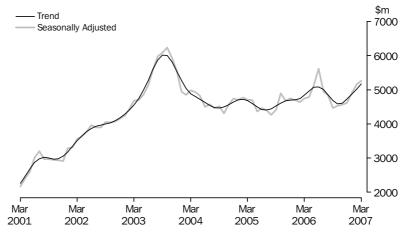
COMMERCIAL FINANCE

The seasonally adjusted series for the value of total commercial finance commitments fell by 5.0% in March 2007. A fall in fixed lending commitments (down 22.7%) more than offset an increase in revolving credit commitments (up 21.2%).

The trend series for the value of total commercial finance commitments remained virtually unchanged in March 2007. This was due to a rise in revolving credit commitments (up 2.2%) offsetting a fall in fixed lending commitments (down 1.2%).

The value of purchases of dwellings by individuals for rent or resale (seasonally adjusted) rose by 1.9% in March 2007, after a revised increase of 5.2% in February 2007. The trend series rose 3.0% in March 2007.

#### PURCHASE OF DWELLINGS BY INDIVIDUALS FOR RENT OR RESALE



LEASE FINANCE

The value of lease finance commitments (seasonally adjusted) increased by 0.5% in March 2007. The trend series for lease finance commitments rose by 1.5%.



### FINANCE COMMITMENTS, Summary

	SECURED HOUS	SING(a)	PERSONA	L(b)		COMMER	CIAL		LEASE
	Construction and purchase of dwellings(c)	Alterations and additions	Fixed loans(c)	Revolving credit(d)	Total	Fixed loans(c)	Revolving credit(d)	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •			• • • • • • • •	• • • • • • •	• • • • • • •	
			(	ORIGINAL					
2006									
March	14 581	539	3 112	4 237	7 349	24 971	10 869	35 840	605
April	11 803	415	2 359	3 690	6 049	16 231	6 821	23 052	430
May	15 601	548	3 309	4 291	7 601	25 554	8 944	34 497	634
June	14 549	516	3 435	4 313	7 748	27 897	13 774	41 671	750
July	14 088	475	2 885	3 707	6 591	21 385	10 396	31 781	521
August	14 951	501	3 170	3 811	6 981	24 868	10 864	35 732	518
September	13 467	446	2 887	3 588	6 475	20 776	15 821	36 598	497
October	13 925	475	2 980	3 832	6 812	23 649	13 904	37 553	508
November	14 924	499	3 216	3 645	6 861	20 697	13 428	34 125	497
December	13 280	438	2 805	3 384	6 189	23 411	11 478	34 889	583
2007									
January	11 711	387	2 677	3 474	6 151	19 387	7 358	26 745	374
February	13 003	439	2 827	3 289	6 116	20 191	14 544	34 735	482
March	15 437	494	3 271	3 878	7 149	18 709	20 416	39 126	602
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	SEASON	IALLY AD.	IIISTED	• • • • • • • •	• • • • • • •	• • • • • • •	
2006			OLMOON	TALLI AD.	00125				
	13 197	465	2 777	3 974	6 751	24 241	10 765	35 006	557
March	13 197	465 471	2 793	3 974	6 763	19 969	7 656	27 625	536
April May	13 902	491	3 018	3 970	6 944	22 205	10 073	32 278	595
June	13 999	483	3 153	3 926 3 781	6 934	21 964	10 073	32 695	540
July	14 036	491	2 996	3 615	6 611	20 934	10 629	31 562	513
August	13 837	491	3 004	3 616	6 620	23 447	9 719	33 166	510
September	13 603	459	2 972	3 601	6 573	21 483	16 224	37 707	504
October	13 788	461	2 960	3 888	6 848	22 668	14 796	37 465	525
November	13 759	464	3 018	3 560	6 578	21 479	11 686	33 165	524
December	13 938	472	2 994	3 553	6 548	21 625	9 921	31 546	553
2007									
January	14 175	466	2 964	4 003	6 967	25 270	10 223	35 493	456
February	14 276	457	2 991	3 764	6 755	24 158	16 429	40 588	563
March	14 523	448	3 013	3 678	6 690	18 668	19 904	38 572	566
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •		• • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	
				TREND					
2006	40.00:	400	0.000	0.00-	0.70-	04 000	40.00:	20.44=	
March	13 291	466	2 868	3 837	6 705	21 893	10 224	32 117	566
April	13 515	475	2 918	3 882	6 800	21 820	9 980	31 800	560
May	13 713	482	2 965	3 860	6 825	21 816	9 884	31 700	550
June	13 843	485	3 002	3 804	6 806 6 753	21 904	10 024	31 927	538
July	13 883 13 854	484 480	3 023 3 023	3 731 3 670	6 753 6 693	21 905 21 902	10 374	32 279 32 535	528 521
August September	13 854	480 474	3 023	3 670 3 647	6 654	21 902	10 633 10 800	32 535 32 886	521
October	13 788	469	2 988	3 664	6 652	22 357	10 800	33 278	513
November	13 849	466	2 982	3 697	6 678	22 567	11 130	33 697	513
December	13 972	463	2 982	3 727	6 712	22 684	11 484	34 168	523
2007									
January	14 118	461	2 990	3 747	6 737	22 627	11 885	34 512	529
February	14 263	459	2 993	3 760	6 753	22 383	12 287	34 671	537
March	14 399	457	2 998	3 766	6 764	22 114	12 553	34 667	544
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •		• • • • • • •	• • • • • • • •		• • • • • • •	

<sup>(</sup>a) For owner occupation.

<sup>(</sup>b) Includes unsecured housing finance for owner occupation.

<sup>(</sup>c) Includes refinancing.

<sup>(</sup>d) New and increased credit limits during the month. Includes credit cards.



### HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: Original

		FINANCE(a)				PERSONAL FINANCE(b)					
	Banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	Banks	Credit co- operatives	Finance companies	Other lenders	Total	
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
2006	• • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • •	
March	11 404	409	1 958	809	14 581	6 124	291	283	652	7 349	
April	9 341	277	1 520	665	11 803	4 804	240	212	794	6 049	
May	12 377	413	2 063	748	15 601	6 216	278	274	832	7 601	
June	11 619	344	1 900	686	14 549	6 325	295	281	847	7 748	
July	11 285	333	1 777	693	14 088	5 285	279	252	776	6 591	
August	11 783	412	1 996	760	14 951	5 708	283	270	720	6 981	
September	10 702	345	1 698	723	13 467	5 113	272	256	835	6 475	
October	10 974	351	1 882	718	13 925	5 481	274	273	784	6 812	
November	11 935	366	1 941	683	14 924	5 374	319	265	903	6 861	
December	10 802	276	1 581	620	13 280	4 899	257	239	793	6 189	
2007											
January	9 487	272	1 413	540	11 711	4 648	255	275	974	6 151	
February	10 329	335	1 732	607	13 003	4 850	276	260	729	6 116	
March	12 220	376	2 146	695	15 437	5 644	318	287	901	7 149	

<sup>(</sup>a) Secured finance for owner occupation. Excludes alterations and additions. (b) Includes unsecured housing finance for owner occupation.



## COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: Original

		RCIAL FINANCE		LEASE FINANCE						
	Banks	Money market corporations	Finance companies	Other lenders	Total	Banks	General financiers	Finance companies	Other lessors	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
2006	• • • • • •	• • • • • • • • •		• • • • • • • • • •	• • • • • • • • • • •		• • • • • • •		• • • • • • •	• • • • • •
March	31 227	np	471	np	35 840	209	172	109	116	605
April	20 329	np	323	np	23 052	135	112	90	92	430
May	np	np	407	np	34 497	205	191	115	123	634
June	np	np	432	np	41 671	316	158	139	137	750
July	27 840	np	347	np	31 781	154	163	86	117	521
August	31 412	np	403	np	35 732	173	132	99	115	518
September	33 291	np	384	np	36 598	174	130	85	108	497
October	34 396	np	380	np	37 553	169	141	87	111	508
November	29 233	np	402	np	34 125	156	134	91	115	497
December	31 710	np	382	np	34 889	244	145	79	115	583
2007										
January	24 004	np	357	np	26 745	127	99	66	82	374
February	29 036	np	445	np	34 735	181	116	74	111	482
March	np	np	424	np	39 126	218	172	82	129	602

np not available for publication but included in totals where applicable, unless otherwise indicated



### PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

					Unsecured				
	New	Used		Individual	finance				
	motor cars	motor cars	Total	residential	for owner				
	and station	and station	motor	blocks of	occupa-	Debt			
	wagons	wagons	vehicles(a)	land	tion(b)	consolidation	Refinancing	Other(c)	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
2006									
March	304	456	840	428	46	331	710	757	3 112
April	224	351	635	341	31	253	517	581	2 359
May	312	441	830	444	44	369	808	814	3 309
June	326	431	828	451	39	348	959	810	3 435
July	283	403	751	373	35	315	697	712	2 885
August	311	444	831	411	39	360	781	749	3 170
September	296	411	772	371	41	298	689	715	2 887
October	302	437	809	389	46	316	666	754	2 980
November	319	425	819	383	55	357	728	872	3 216
December	278	355	697	382	38	292	597	799	2 805
2007									
January	314	425	806	335	31	269	547	689	2 677
February	313	413	796	384	37	299	535	776	2 827
March	342	449	869	438	42	361	644	917	3 271

<sup>(</sup>a) Includes motorcycles and other motor vehicles.

<sup>(</sup>b) Includes alterations and additions.

<sup>(</sup>c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.



## PERSONAL FINANCE COMMITMENTS, Revolving Credit Stocks and Flows: Original

		INCREASED (	CREDIT	CANCELLATIONS			
	LIMITS			AND REDUCTIONS	CREDIT AT END OF MONTH		
	Secured	Unsecured	Total	Total	Total limits(a)	Credit used	
Month	\$m	\$m	\$m	\$m	\$m	\$m	
• • • • • • • • • •	• • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • •	
2006							
March	1 865	2 372	4 237	2 286	218 444	104 133	
April	1 475	2 215	3 690	1 512	220 664	104 741	
May	2 039	2 253	4 291	2 541	222 485	105 936	
June	2 372	1 941	4 313	1 907	224 951	107 342	
July	1 928	1 778	3 707	2 018	226 595	107 089	
August	1 948	1 863	3 811	1 760	228 703	107 156	
September	1 832	1 756	3 588	1 731	230 564	107 247	
October	1 813	2 018	3 832	1 881	232 517	107 537	
November	1 803	1 842	3 645	1 710	234 509	108 100	
December	1 748	1 635	3 384	1 468	236 432	108 104	
2007							
January	1 548	1 926	3 474	1 554	238 357	108 253	
February	1 508	1 781	3 289	1 490	240 161	109 420	
March	1 921	1 957	3 878	1 619	242 423	109 753	

<sup>(</sup>a) This figure sometimes reflects a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.



### COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Refinancing	Other	Total	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • •
2006								
March	1 508	7 238	832	1 537	1 500	12 355	24 971	43 668
April	903	5 511	579	1 469	1 127	6 641	16 231	43 593
May	1 689	8 037	856	1 892	1 564	11 516	25 554	46 147
June	1 728	9 527	778	2 058	4 424	9 382	27 897	42 853
July	1 141	6 641	758	1 660	2 181	9 004	21 385	42 060
August	1 758	7 219	901	1 815	1 670	11 505	24 868	48 103
September	2 697	6 448	np	1 605	1 808	np	20 776	39 685
October	1 515	6 618	797	1 407	2 887	10 425	23 649	40 252
November	1 868	7 717	1 057	1 366	1 572	7 117	20 697	40 131
December	2 124	6 894	579	1 383	2 932	9 499	23 411	42 868
2007								
January	999	6 175	833	1 140	1 585	8 656	19 387	42 405
February	1 046	6 972	np	1 495	1 643	np	20 191	40 417
March	1 822	7 751	1 047	1 391	1 251	5 448	18 709	41 507

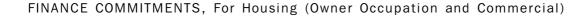
not available for publication but included in totals where applicable, unless otherwise indicated



### LEASE AND COMMERCIAL FINANCE COMMITMENTS, Stocks and Flows: Original

	LEASE FINANC	E	COMMERCIA	COMMERCIAL REVOLVING CREDIT					
	Total commitments	Commitments not drawn at end of month	New and increased credit limits	Cancellations and reductions	Total credit limits at end of month(a)	Credit used at end of month			
Month	\$m	\$m	\$m	\$m	\$m	\$m			
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •			
2006									
March	605	674	10 869	6 548	290 693	155 060			
April	430	673	6 821	5 473	291 895	158 185			
May	634	692	8 944	7 266	293 521	159 789			
June	750	505	13 774	9 030	298 243	160 957			
July	521	499	10 396	9 187	299 203	161 455			
August	518	516	10 864	7 150	302 868	165 000			
September	497	511	15 821	7 966	310 808	166 968			
October	508	513	13 904	8 864	315 772	168 569			
November	497	530	13 428	8 388	320 778	170 394			
December	583	531	11 478	7 194	325 062	171 126			
2007									
January	374	508	7 358	7 090	325 356	172 824			
February	482	516	14 544	6 208	333 648	179 005			
March	602	526	20 416	16 617	337 372	181 010			

<sup>(</sup>a) This figure sometimes reflects a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.



0
---

	OWNER OCCUPATION (UNSECURED OWNER OCCUPATION (SECURED FINANCE) FINANCE) COMMERCIAL FINANCE(a)								ALL HOUSING FINANCE
	••••••	••••••	•••••		••••••	••••••	•••••••••••••••••••••••••••••••••••••••	•••••	•••••
	Construction of dwellings	Purchase of new dwellings	Purchase of established dwellings	Alterations and additions	<i>Total</i> (b)	Construction of dwellings for rent or resale	Purchase of dwellings by individuals for rent or resale	Purchase of dwellings by others for rent or resale	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •			• • • • • • • • •	• • • • • • • • • •	• • • • • • • •
					ORIGINAL				
2006	1 001	775	40.705	500	10	000	5.040	450	04 770
March April	1 081 855	775 651	12 725 10 297	539 415	46 31	898 469	5 249 4 228	459 429	21 772 17 375
May	1 161	860	13 580	548	44	503	4 228 5 855	518	23 068
June	1 157	767	12 624	516	39	498	6 273	612	22 487
July	1 142	726	12 024	475	35	643	4 825	439	20 505
August	1 256	748	12 947	501	39	500	5 189	454	21 634
September	1 060	645	11 762	446	41	580	4 405	598	19 537
October	1 090	661	12 174	475	46	371	4 450	409	19 675
November	1 123	720	13 082	499	55	396	4 883	613	21 371
December	983	644	11 653	438	38	792	4 370	651	19 568
2007	3.20	<del>=</del> : :							
	898	587	10 227	387	31	318	4 090	551	17 088
January February	946	710	11 347	439	37	432	4 663	881	19 456
March	1 102	850	13 485	494	42	650	5 555	483	22 661
March	1 102	030	13 465	494	42	030	3 333	405	22 001
• • • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • •	0		L	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				SEAS	ONALLY ADJUSTE	D			
2006									
March	1 029	693	11 474	465	39	732	4 743	471	19 646
April	974	722	11 683	471	35	526	4 783	503	19 696
May	1 020	757	12 125	491	41	504	5 119	479	20 535
June	1 089	743	12 167	483	39	445	5 617	478	21 061
July	1 064	720	12 252	491	39	589	4 955	435	20 545
August	1 096	710	12 031	491	39	493	4 847	453	20 159
September	1 066	670	11 867	459	42	544	4 460	648	19 757
October	1 077	678	12 033	461	49	391	4 532	413	19 632
November	1 080	684	11 996	464	48	452	4 565	569	19 856
December	1 076	644	12 218	472	38	672	4 621	601	20 340
2007									
January	1 095	720	12 360	466	36	477	4 912	697	20 763
February	1 080	754	12 442	457	38	467	5 166	991	21 396
March	1 086	784	12 653	448	38	535	5 262	495	21 301
	• • • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • • • •	TREND	•	• • • • • • • • • •	•	• • • • • • • • • • • • • • • • • • • •
2225									
2006									=
March	1 008	698	11 584	466	39	612	4 840	464	19 712
April	1 016	720	11 779	475	39	583	4 968	473	20 052
May	1 026	733	11 954	482	38	551 530	5 071	476 477	20 331
June	1 041 1 057	734 724	12 068 12 103	485 484	39 40	520 499	5 090 5 010	477 479	20 454 20 395
July August	1 057	724 705	12 103	484 480	40 42	499 491	4 852	479 480	20 395
September		686	12 078	480 474	42	491 494	4 852 4 683	480 499	20 199 19 996
October	1 078	676	12 030	469	43	500	4 587	539	19 926
November	1 081	679	12 031	466	43	503	4 611	589	20 060
December	1 081	693	12 198	463	41	508	4 730	639	20 354
					· <del>-</del>				
2007	1 083	712	12 322	461	40	514	4 878	681	20 692
lanuan:		(12	17.377	4n i	40	214	4 0 / 8	180	20 092
January February									
January February March	1 084 1 087	734 757	12 445 12 555	459 457	38 37	519 520	5 025 5 174	711 723	21 015 21 310

<sup>(</sup>a) Excludes revolving credit.

<sup>(</sup>b) Includes alterations and additions.



### FINANCE COMMITMENTS, For Motor Vehicles: Original

	PERSONAL FINA	ANCE(a)				COMMERCIAL FINANCE(a)	LEASE FINANCE	ALL VEHICLE FINANCE
	New motor	Used motor		Other				
	cars and	cars and		motor				
	station wagons	station wagons	Motorcycles	vehicles	Total	Total	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •		• • • • • • • • •			• • • • • • • • • • • •	• • • • • • • • • • • •
2006								
March	304	456	41	39	840	754	277	1 872
April	224	351	30	30	635	525	217	1 377
May	312	441	38	40	830	707	287	1 824
June	326	431	35	36	828	765	305	1 897
July	283	403	19	46	751	622	252	1 626
August	311	444	24	51	831	658	251	1 740
September	296	411	22	44	772	613	248	1 634
October	302	437	23	47	809	651	249	1 709
November	319	425	23	52	819	676	244	1 739
December	278	355	21	44	697	636	263	1 596
2007								
January	314	425	20	48	806	510	179	1 495
February	313	413	21	49	796	614	212	1 623
March	342	449	24	54	869	681	263	1 813

<sup>(</sup>a) Excludes revolving credit.

	MOTOR	CARS					OTHER	
	AND ST	ATION			HEAVY		MOTOR	
	WAGONS		LIGHT TRUCKS		TRUCKS		VEHICLES	ALL VEHICLES
	New	Used	New	Used	New	Used	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • •				• • • • • • •	• • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
2006								
March	185	45	14	8	15	4	7	277
April	137	38	11	3	21	2	5	217
May	176	55	17	5	24	4	6	287
June	189	52	19	7	22	8	8	305
July	165	47	15	5	12	2	6	252
August	164	46	16	5	9	3	7	251
September	168	43	14	4	11	3	6	248
October	157	42	18	11	11	4	6	249
November	162	42	10	9	14	2	6	244
December	193	38	11	4	10	2	4	263
2007								
January	125	32	9	2	6	1	4	179
February	146	40	12	4	7	2	2	212
March	178	46	14	4	9	2	10	263

# COMMERCIAL AND LEASE FINANCE COMMITMENTS, For Plant and Equipment: Original

	COMMERCIAL F	FINANCE(a)	LEASE FINANCE	ALL PLANT AND EQUIPMENT FINANCE	
	Transport equipment(b)	Other plant and equipment	Total	Total	Total
Month	\$m	\$m	\$m	\$m	\$m
2006	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • •	
March	161	622	783	328	1 110
April	94	850	944	213	1 157
May	87	1 098	1 185	346	1 531
June	99	1 194	1 293	446	1 739
July	66	972	1 038	268	1 306
August	86	1 071	1 157	267	1 424
September	87	905	992	249	1 240
October	77	679	756	259	1 015
November	108	582	690	253	943
December	99	649	748	321	1 068
2007					
January	181	449	630	195	825
February	77	804	880	270	1 150
March	100	610	710	339	1 049

<sup>(</sup>a) Excludes revolving credit.

<sup>(</sup>b) Excludes motor vehicles (see tables 9 and 10).

# LEASE FINANCE COMMITMENTS, For Plant and Equipment: Original

		Construction	Agricultural		Electronic		Shop and office		
		and	machinery	Manu-	data		furniture,		
	Transport	earthmoving	and	facturing	processing	Office	fittings and	Other	
	equipment(a)	equipment	equipment	equipment	equipment	machines	equipment	goods	Tota
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$r
• • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	
2006									
March	10	68	13	17	85	60	23	53	328
April	12	24	10	10	55	46	12	43	213
May	22	38	22	62	80	54	18	51	340
June	23	44	26	17	102	120	34	80	440
July	11	28	7	14	91	58	14	44	268
August	10	32	14	10	71	55	22	51	26
September	6	28	8	10	73	56	15	52	249
October	12	19	12	12	84	56	18	47	259
November	9	32	10	15	59	62	16	48	253
December	10	44	10	18	84	51	28	76	32:
2007									
January	8	27	11	13	42	35	13	46	199
February	10	36	11	11	60	60	33	50	270
March	11	49	9	14	86	62	19	90	339

<sup>(</sup>a) Excludes motor vehicles (see tables 9 and 10).

### **EXPLANATORY NOTES**

INTRODUCTION

- **1** This publication presents statistics of finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- **2** Secured housing finance for owner occupation is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.
- **3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- **4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- **5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics are provided as spreadsheets on Details tab of this issue.
- **6** Finance commitments made by the following types of lenders are included:
  - Banks
  - Permanent building societies
  - Credit unions/cooperative credit societies
  - Life or general insurance companies
  - General government enterprises
  - Superannuation funds
  - Securitisers of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
  - Other Registered Financial Corporations. (RFCs).
- 7 The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- **8** An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.
- **9** From June 2001, the statistics for:
  - secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50m for housing finance in 2000
  - personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96m for personal finance in 2000.
- **10** From June 2002, the statistics for:
  - commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$484m for commercial finance in 2001
  - lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$31m for lease finance in 2001.

SCOPE

COVERAGE

COVERAGE continued

SOURCES

- **11** Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).
- **12** For banks, credit cooperatives, building societies and RFCs, the statistics in this publication are currently derived from returns submitted to the Australian Prudential Regulation Authority (APRA). The Financial Sector (Collection of Data) Act 2001 facilitates the collection of statistical data from the financial sector, with APRA established as the central point for collection of both prudential and statistical data. In October 2001, APRA implemented new reporting forms for building societies and credit cooperatives. New reporting forms were implemented for banks in March 2002, and for RFCs in March 2003. APRA commenced collecting loan commitments data from banks, credit cooperatives, building societies in July 2002 and from RFCs in March 2003.
- **13** Secured housing finance commitments for owner-occupied housing from banks, building societies and credit cooperatives are derived from form ARF 392.0 Housing Finance collected by APRA. Personal finance commitments from these lenders are sourced from the ARF 394.0 Personal Finance. Commercial finance commitments from these lenders are sourced from the ARF 391.0 Commercial Finance and from the ARF 394.0 Personal Finance for fixed loans for personal investment purposes. Lease finance commitments are sourced from the ARF 393.0 Lease Finance.
- **14** Finance commitments for RFCs are collected on the RRF 391.0 Commercial Finance (commercial finance commitments), RRF 392.0 Housing Finance (secured housing finance commitments for owner-occupied housing), RRF 393.0 Lease Finance (lease finance commitments) and RRF 394.0 Personal Finance (personal finance commitments and commercial finance commitments).
- **15** Electronic versions of the forms and instructions for ADIs are available on the APRA web site at
- <a href="http://www.apra.gov.au/Statistics/Revised-Authorised-Deposit-taking-Institution-ADI-re">http://www.apra.gov.au/Statistics/Revised-Authorised-Deposit-taking-Institution-ADI-re</a> porting-requirements.cfm>. For RFCs, these are available at: <a href="http://www.apra.gov.au/rfc/">http://www.apra.gov.au/rfc/</a>.
- **16** All other institutions, including securitisation vehicles, are collected directly by the ABS.
- **17** Revisions to previously published statistics are included in the publication as they occur.
- **18** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.
- **19** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Trading day effects are removed from the original estimates prior to the seasonal adjustment process. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the seasonally adjusted series.

REVISIONS

SEASONAL ADJUSTMENT

### **EXPLANATORY NOTES** continued

SEASONAL ADJUSTMENT continued

**20** The lending finance series uses a concurrent seasonal adjustment methodology to derive the seasonal adjustment factors. This means that original estimates available at the current reference month are used to estimate seasonal factors for the current and previous months. As a result of this methodology, the seasonally adjusted and trend estimates for earlier periods can be revised each month. However, in most instances, the only noticeable revisions will be to the previous month and the same month a year ago.

TREND ESTIMATES

- **21** Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or by email at <timeseries@abs.gov.au>.
- **22** While the smoothing technique described in paragraph 21 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

EFFECTS OF ROUNDING

**23** Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Percentage changes presented in the commentary are based on unrounded data and may differ slightly from percentage changes calculated from the rounded data presented in the tables in this publication.

ABS DATA AVAILABLE ON REQUEST

**24** Estimates for months prior to those shown in this publication and more detailed series are available in spreadsheet format from the Australian Bureau of Statistics (ABS) web site. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

RELATED PUBLICATIONS

- **25** Users may also wish to refer to the following ABS releases:
  - Housing Finance, Australia (cat. no. 5609.0)
  - Assets and Liabilities of Australian Securitisers (cat. no. 5232.0.0.55.001)
  - Building Approvals, Australia (cat. no. 8731.0)
  - Dwelling Unit Commencements, Australia, Preliminary (cat. no. 8750.0) issued monthly
  - Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
  - Sales of New Motor Vehicles, Australia Electronic Publication (cat. no. 9314.0).
- **26** In addition, the Reserve Bank of Australia (RBA) produces the monthly *Reserve Bank of Australia Bulletin*, the tables of which are available on the RBA web site <a href="http://www.rba.gov.au">http://www.rba.gov.au</a>. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its web site <a href="http://www.apra.gov.au">http://www.apra.gov.au</a>.
- **27** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The *Catalogue* is available from any ABS office or the ABS web site <a href="http://www.abs.gov.au">http://www.abs.gov.au</a>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

### GLOSSARY

Agricultural machinery and

equipment

Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.

Alterations and additions

Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Commitment

Is a firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.

Construction and earth moving equipment Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.

Construction of dwellings

Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.

Debt consolidation

For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.

**Dwelling** 

Is a single self-contained place of residence such as a detached or semidetached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.

Electronic data processing equipment

Includes computers, computer peripherals, data entry devices, word processing machines, etc.

Established dwelling

Is a dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.

Finance lease

Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.

Fixed loans

Generally involve:

- a commitment for a fixed amount for a fixed period for a specific purpose
- a schedule of repayments over a fixed period
- repayments which reduce the liability of the borrower but do not act to make further finance available.

Heavy trucks

Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.

Light trucks

Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.

Manufacturing equipment

Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.

Motor cars and station wagons

Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).

Motorcycles

Includes two and three wheeled motorcycles and mopeds, scooters and motorcycles with side cars.

New dwelling

Is a dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.

Office machines

Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.

### **GLOSSARY** continued

**Purpose** 

Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.

Refinancing

For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is not the original lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.

Revolving credit

Generally has the following characteristics:

- a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed
- the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit
- repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.

Secured credit limits

Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.

Secured housing finance

Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.

Total credit limits at end of month

Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.

Wholesale finance

Comprises finance for the purchase of goods by retailers and wholesalers.

#### F O R MORE INFORMATION

www.abs.gov.au the ABS web site is the best place for INTERNET

data from our publications and information about the ABS.

LIBRARY A range of ABS publications are available from public and

tertiary libraries Australia wide. Contact your nearest library to determine whether it has the ABS statistics you

require, or visit our web site for a list of libraries.

### INFORMATION AND REFERRAL SERVICE

Our consultants can help you access the full range of information published by the ABS that is available free of charge from our web site, or purchase a hard copy publication. Information tailored to your needs can also be requested as a 'user pays' service. Specialists are on hand to help you with analytical or methodological advice.

PHONE 1300 135 070

**EMAIL** client.services@abs.gov.au

FAX 1300 135 211

Client Services, ABS, GPO Box 796, Sydney NSW 2001 POST

#### FREE ACCESS ΤO STATISTICS

All statistics on the ABS web site can be downloaded free of charge.

WEB ADDRESS www.abs.gov.au

2567100003075

ISSN 1327 4376

RRP \$24.00